

GET YOUR HOME READY TO SELL

You can significantly influence the selling price of your house by preparing it and your property before putting it on the market! Here are suggestions to improve a buyer's first impression of your home. Review the checklist now, before every open house showing, and before photos are taken. Check to see exactly what the camera will "see". By all means, look carefully at walls, floors and ceilings for signs or wear, marks or need for repainting or wallpapering. And, don't forget to look at trim, including doors and windows.

Curb Appeal

- Healthy, weed-free, nearly cut, trimmed lawn
- Shrubs trimmed nearly.
- Trees, shrubs trimmed to not touch the house
- Sealed black-top driveway
- Weed-free driveway, front walk, shrub areas
- Toys, garden tools, clutter removed from yard

House Exterior

- Recently painted siding
- Recently painted, touched-up trim
- Repair, repaint fences, gates
- Clean, align gutters, downspouts
- Wash, align shutters
- Wash all windows, storms, screens

Front Door Entrance Area—Interior

- Clean interior entry area or foyer of all clutter
- Reduce volume, clutter in the front hall closet
- Clean and polish the front entry floor
- Wash, polish and replace bulbs in light fixture
- Remove fingerprints, scuff marks on trim, walls
- Paint to lighten and refresh entrance area

Living, Family & Dining Rooms

- Repaint or touch up walls, ceiling and trim
- Repair or replace damaged molding, trim
- Remove electric plates, clean and replace
- Refinish, clean, wax hardwood and vinyl floors
- Shampoo carpeting

Bedrooms

- Repaint, re paper, touch up walls, trim, ceiling
- Clean drapes, bedspread, accessories
- Shampoo carpet or clean, polish floors
- Organize, clean out, neaten all closets
- Clear off top surfaces of all bedroom furniture
- Put all clothing away, out-of-sight

Kitchen

- Paint walls, ceiling, trim white or light color, or
- Wallpaper with small pattern and light colors
- Remove wax, scrub, re-polish floors
- Wash, wipe down, wax cabinets/appliances
- Thoroughly clean range, ovens
- Clean out refrigerator and wash interior
- Empty dishwasher, clean around controls
- Check operation of all appliances

GET YOUR HOME READY TO SELL continued..

Kitchen Cont.

- Arrange and clean food storage areas
- Reorganize cabinets and drawers
- Arrange and display dishes in cabinets
- Clear all clutter from countertops
- Check that drawers/doors open easily
- Wash or replace curtains
- Clean pet feeding, watering dishes

Baths

- Paint or wallpaper using light colors
- Scrub tile, bleach, repair grout
- Check drawers/doors open easily
- Clean, polish floor as appropriate
- Clean out medicine cabinet
- Seal around tubs and showers
- Check for evidence of water at toilet base
- Replace old toilet seats
- Replace shower window curtains. Buy a set of new, color coordinated bath linens

Laundry

- Check operation of appliances
- Organize laundry area, remove clothes

General

- Remove clutter, unnecessary items
- Replace burned-out bulbs
- Remove cobwebs from ceilings, corners
- Remove paint splashes
- Wash, polish all door hardware, handrails
- Reorganize, clean out all closets
- Replace switches, outlets that don't work
- Add plants, flowers to several rooms
- Replace pillows, accessories
- Clean out, sweep, organize garage
- Organize basement and attic storage